
From: Saito, Trudi
To: 'Michael Ang'
Sent: 7/27/2005 10:00:13 AM
Subject: RE: Transportation Solutions for Honolulu

Dear Mr. Ang:

Thank you for your interest in offering the services of your company to the City and County of Honolulu to assist in the development of a mass transit system. I will check on the availability of the Mayor to meet with Mr. Mori on August 16. Should prior commitments preclude such a meeting, I will be happy to arrange a meeting with our Director of Transportation Services. I look forward to hearing from you.

Thank you, Trudi Saito

-----Original Message-----

From: Michael Ang [mailto:m.ang@jakesassociates.com]

Sent: Tuesday, July 26, 2005 9:12 AM

To: Saito, Trudi

Subject: Transportation Solutions for Honolulu

Dear Ms. Saito:

I would like to take this opportunity to briefly introduce our company to you. Jakes Associates, Inc. (JAI) is a transportation management consulting firm that offers a wide spectrum of transportation expertise, including strategic advice, technology assessment, procurement management, system design, and planning and feasibility studies.

We are aware that the City of Honolulu is actively considering the implementation of an extensive regional fixed guideway transit system as well as a potential complementary Automated People Mover system.

JAI has several years of proven experience in the management and implementation of innovative transit systems for urban applications, worldwide. Just as an example, based on a franchise agreement with the City of Indianapolis (Indiana), JAI conceived and managed the implementation of an urban private transit system on a public right-of way in downtown Indianapolis, at no cost to taxpayers. This project was implemented at a fraction of the cost of other projects, nationwide, and has led to a better return-on-investment ratio and a superior overall project image. This project was a direct result of applying our wealth of experience with the implementation of innovative transit systems along the Las Vegas Strip to a typical metropolitan, American setting and is only one of many creative and affordable urban transit projects that we have successfully completed under our management.

We would welcome the opportunity to offer you an affordable and attractive solution.

I am sending to you today a copy of our corporate qualifications package as well as sample promotional materials for your review. In the meantime, please feel free to visit our firm's website at www.jakesassociates.com. With several successfully conceived and managed installations, we are changing the face of the People Mover business.

For your information, the Vice President of our company, Mr. David Mori, will be in Honolulu on August 16 and would like to visit you at your office to briefly introduce our firm. Please advise whether your schedule can accommodate a meeting on that day. If it would also be possible to meet with Mayor Mufi Hannemann that day, we would greatly appreciate the opportunity to briefly introduce our firm to him as well.

I will give you a follow-up call this week to discuss your availability. If you have any questions, please feel free to contact me at any time.

Very truly yours,

Michael G. Ang

Director of Business Development

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